

Acronis Data Cloud

What's New in 7.7 Release

Providing data protection services to customers requires numerous daily tasks and operations. Quick and effective execution of these micro tasks will lower administration costs and can increase margins, allowing you to serve more customers and meet SLAs more easily.

In Acronis Data Cloud 7.7 release we introduce a number of improvements to help you:

- Perform daily operations quickly, with greater ease
- Gain better visibility into your data protection infrastructure
- Reduce expenses overtime and provide higher quality service

IMPROVEMENTS IN ACRONIS DATA CLOUD MANAGEMENT CONSOLE

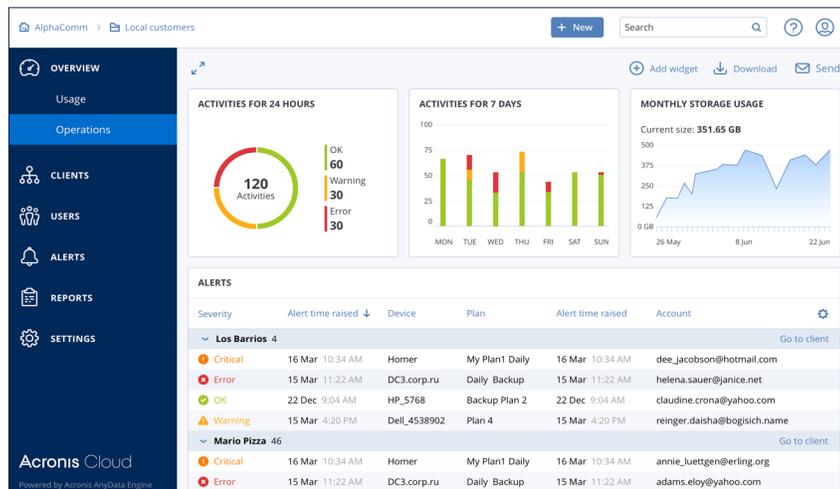
Backup operations dashboard

- **Quickly review the health of your backup infrastructure.**
Widgets can be configured to show either global (aggregate data across all customers) or per-customer data.
- **Create a dashboard tailored to your needs** by adding and customizing the following widgets:
 - Activities
 - Alerts summary
 - Daily activities
 - Active alerts
 - Protected devices
 - Alerts

ABOUT ACRONIS DATA CLOUD

Acronis Data Cloud is a platform that delivers data protection services with an unprecedented level of ease.

With one installation, you and your customers gain access to backup, disaster recovery, file sync and share, notarization and e-signature services, all managed from a single console. These in-demand, add-on services mean you can sell more and increase your customer retention.



Customizable backup reports

- Create reports by adding and customizing widgets showing **data across all customers or individually**, or simply use a preconfigured report template.
- **Send and receive reports via email.** Send reports to a list of recipients once or on a schedule.
- **Send reports to any person.** To receive reports, a person does not need to have administrator rights. Add any email in the "recipient" field.
- **Download or send reports in multiple formats.** Get reports in the format you need:
 - XLS
 - CSV
 - PDF

Up to 5x faster console

Operations in the management portal are now up to five times faster (including the opening speed of pages, drilling down to another tenant, etc.).

NEW OFFERING ITEM – LOCAL BACKUP

- **Enable or disable local storage option** for backups (local, network and NFS folders) for customers and sub-partners.
- **Gain insights into local backup storage usage** via the Acronis Data Cloud management console or through standard usage reports.
- **Earn more** by tracking local backup usage – and start charging for it.

ACRONIS STORAGE – NOW THROUGH SPLA

Now service providers can use on-premise Acronis Storage software with pay-as-you-go licensing, just like other services in Acronis Data Cloud.

- **Pay-as-you-go pricing** – billing is based on monthly storage usage. No need to purchase a perpetual license or a subscription – pay only for what you use.
- **Multiple Acronis Storage usage metrics** are included in the Acronis Data Cloud service-usage reports.
- **Acronis Storage commitment** is now combined with your overall service provider cloud commitment.
- **Usage of Acronis Backup Gateway** for Acronis Backup Cloud remains free.

Storage usage controls

- **View metrics for "Total cloud storage size".** Now you can see the total cloud storage usage for all customer and partner tenants in all tiers.
- **Manage the ability of partners to self-deploy.** The new "Partner-owned storage" offering item lets you choose whether or not a partner can deploy and use their own cloud storage.
- **Track and control local backup usage.** Monitor and adjust local backup destinations usage with the updated "Local backup" option.

Improved branding settings

- **Customize your branding.** The redesigned Branding page allows for faster and easier customization.
- **Preview your branding changes.** See what the client will see by previewing the selected styling in a new tab.
- **Customize the page title.** The title of the service console page now shares the "Service name" defined in your branding settings.
- **Put yourself first.** A new "neutral" favicon replaces Acronis' logo so your brand is front and center.

INTEGRATION WITH APPDIRECT

With the new integration, telecommunication service providers, VARs, and MSPs worldwide are able to successfully sell the Acronis Data Cloud services through the AppDirect's leading cloud commerce platform, which includes white-labeled marketplace, subscription billing, and reseller management services. **Please note:** the integration is available upon request and requires [Acronis Professional Services](#) involvement.

ENHANCEMENTS IN ACRONIS BACKUP CLOUD

Backup agent installation without credentials specification

The new ability to register backup agents via OAuth 2.0 provides the following advantages:

- **Convenience** – you don't have to remember login credentials to install the agent.
- **Enhanced security** – you no longer need to store administrator credentials on any protected machine.

Now there are two more ways to register the agent (in addition to the standard credential-based one):

- **Via registration code** – you'll be provided with a custom registration code in the agent installer. Simply enter this code in the backup console to finish the installation process.
- **Via registration token** – generate a secure key in the backup console and use it to install the agent on one or more machines.

Next generation backup format introduced in Acronis Backup Cloud

- **Back up** faster and more reliably.
- **Pause/resume** backups anytime (for both full image and file-level backups).

Mass update of agents via web console

Now you can select an unlimited number of backup agents in the backup console and get a single update.

Safer MS Exchange backup

For administrators who do not want to share MS Exchange administrator credentials, the "Server management" role can be used to back up standalone MS Exchange servers, rather than using the "Organization management" role.

Acronis

For additional information, please visit www.acronis.com

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